

icking County, Ohio was formed in 1808 with its county seat located in Newark, 33 miles Northeast of Columbus. At the center of town sits the Licking County Courthouse. The courthouse was constructed in 1878, and remains one of the town's most prized historical possessions. In recent years, it became evident that updates to the building's fire security facilities were necessary. The previous system was an all in one fire and security system, leaving much to be desired in regards to fire protection capabilities.

#### *Implementation*

The contracted installer for this project was Advanced **Business** Communications. Advanced recently chose to become a Potter dealer due to Potter's high standard for quality, position in the marketplace, and easy to install equipment. It was because of these attributes that they felt confident when placing the initial bid for the project. Since the Licking County Courthouse is a public agency, it was necessary that those in charge of choosing a new Fire Protection System for the building receive quotes from multiple contractors. Advanced Business Communication's decision

to become a Potter dealer paid off, as they attribute a large part of their success in getting the bid to Potter's straightforward installation process. "It's great to be able to offer our customers a high quality, reliable system that you don't need to be a genius to install and operate," said Head Technician, Shawn Shumaker. Shumaker went on to discuss the effect that Potter's 5 year warranty had on gaining the bid to begin work on the Courthouse, "No one else in the industry can offer such a long warranty on their products, and that is always a huge selling point for all of our customers."

# ...No one else in the industry can offer such a long warranty on their products...

The wiring from the previous system was between 15 and 20 years old, and needed to be replaced. Once the old wiring was removed, it was important that the installation process for the new system be very non-invasive, as to retain the historical integrity of the building. "We had to be strategic on

### **Product Highlights**

### Facility Management Tool

A software package designed to provide service companies, property/facility managers and building owners, the tools and information to more effectively manage up to 255 Potter PFC 6000 series fire alarm system installations at a single location.



how we installed everything, so it was very beneficial that Potter's products were so easy to set up. When something is that simple to use, it takes away a lot of risks like drilling unnecessary holes, or having to rewire anything," Shumaker said. The installation process went off without a hitch, and now the Licking County Courthouse is updated



## ...It's nice to be able to recieve updates on any temperature changes or alarm conditions...

with brand new Potter fire protection equipment.

### **Daily Operation**

Potter's Facility Management Tool allows Licking County Safety Director, Michael Albanese to monitor the panels in real time, or to scroll through previous events in order to understand when and where an issue occurred. It also helps Michael and his team to stay on top of opportunities to perform preventative maintenance. "The FMT sends me Supervisory updates so I know if there is too much dust on a smoke detector, or maybe some wiring connections have come loose". Albanese also notes how important E-mail updates have been due to the

fact that the courthouse is often closed for weeks at a time. "There have been a lot of renovations going on with the court house; that combined with the times which court is out of session means there are often long stretches of time where no one is allowed on the premises. It's nice to be able to receive updates on any temperature changes or alarm conditions during those periods."

Albanese and his team have decided to incorporate a Potter system into the County's Child Supportment Enforcement Agency as well. He looks forward to the new system being easily integrated through use of the FMT, "It will be nice, once we have the other building updated, to be able to have control over everything from one location."



### Advanced Business Communications

With overa decade in the low voltage industry, Advanced Business Communications can provide you with professional quality, sales, and service. They provide industrial and commercial telephone systems, fire alarms, security alarms, video surveillance, access control, fiber optic, networking, phone and data cabling, all at very competitive prices.

### Potter Electric Signal Company

As an independent company with a focus on tailored customer service, Potter earns its customer's business with superior innovation and continued dedication to life safety. Designing and manufacturing the best life safety products on the market to protect lives and property drives our corporate vision. We possess the confidence and competence to consistently exceed your needs for every project, every time.

Advanced Business Communications

77 Dayton Road Newark, OH 43055 740-328-4037 **Potter Electric Signal Company** 

5757 Phantom Drive, Suite 125 St. Louis, MO 63042 www.pottersignal.com 800-325-3936

